



**JOB DESCRIPTION**

<b>Job Title</b>	: <b>Survey and Commercial Manager</b>
<b>Department</b>	: <b>Survey and Commercial Department</b>
<b>Reporting to</b>	: <b>General Manager</b>
<b>Other interactions</b>	:
<b>Primary function</b>	:

No.	BPMN References	Task and Responsibilities (main focus):
1	<a href="#">3.1</a>	Archiving report and survey data
2	<a href="#">3.1</a>	Ensure commercial proposals are made in accordance with the SoW of the client
3	<a href="#">3.1</a>	Ensuring the technical proposals made are in accordance with the client's SoW
4	<a href="#">3.1</a>	Discuss the bid price
5	<a href="#">3.1</a>	Submit a tender submission to the tender dept.
6	<a href="#">3.1</a>	Evaluation of tenders and RFQs that have been submitted to MGS
7	<a href="#">3.1</a>	SWOT Review & Analysis of the services offered by MGS
8	<a href="#">3.1</a>	Developing both product lines for services that are already owned by MGS and developing a product roadmap for services that are not yet owned by MGS
9	<a href="#">3.1</a>	Provide training and curriculum to improve the performance of Commercial Officers

**Other focus :**

1	Coordination with team leader/party chief for all works based on SOP (Standard Operating Procedure)
2	Coordination with team leader/party chief when the finding non technical matters

**QHSE duties - Employer and Employees :**  
Employees have health and safety duties as well as employers. This reflects the fact that for good safety management it is essential for the employer and employees to work together.

**An employee's duties are to :**

1	Take reasonable care of the health and safety of themselves and of others who may be affected by what they do or do not do
2	Cooperate with the employer on health and safety matters / co-operate with company requirements to ensure that statutes are met
3	Not misuse any equipment that is provided for safety purpose
4	Follow instructions from the employer on health and safety matter and attend relevant health and safety training
5	Report hazards and defects observed in the workplace
6	Promote the implementation and continuous improvement of the QHSE system
7	Abide by both client and company rules as described in the QHSE-MS

The tasks/duties and responsibilities as described herein are intended as a guide only and it should be understood that operational demands might at times require employee to perform duties not included in this description

<b>Name :</b>		<b>Signature :</b>		<b>Date :</b>	
<b>Acknowledge by</b>					
<b>Name :</b>		<b>Signature :</b>		<b>Date :</b>	
<b>Name :</b>		<b>Signature :</b>		<b>Date :</b>	